

Disadvantaged Business Enterprises



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"Estimating and Bidding Workshop"

The SJB Group DBE Supportive Services staff (Mrs. Jackie des Bordes, Program Coordinator; Mr. Kenyatta Sparks, Program Assistant; and Ms. Grace Chatman, Communication Specialist) continue to respond to the needs of certified DBE firms in the State of Louisiana. Just recently the DBE Supportive Services staff held a two-hour Estimating and Bidding Workshop for DBEs. Mr. William Dye, Project Scheduler with SJB Group, conducted the workshop. Some of the areas covered by Mr. Dye were: The components of a Construction Estimate, The Art of Estimating, Computers in Estimating, Decision to Bid and Planning for the Estimate, Preparing the Construction Schedule, Preparing for the Quantity Survey, Quantifying Subcontracted Work, Cost Categories (Direct and Indirect), Post Bid Follow-up, and Using The Construction, etc. Based on feedback received from DBEs attending the workshop, Mr. Dye did a great job presenting the information. The information was concise, informative, business friendly, and provided DBEs with a road map to follow in estimating and bidding projects. Kudos to Mr. Dye. Finally, we realize that no event can be successful without the support and participation of our targeted audience, so thanks to Immaculate Cleaning, LLC; Bass Contractors, Inc.; AGEL Construction; Keiland Construction; V. Keeler & Associates; Compliance Consultants; Permits Secured, LLC; PSCS; GAM Construction; Bel-Cage Construction; and Epoxy-It for taking time out of their busy schedules to attend this event. We also thank Mr. Alfonzo Simon, Electronic Bidding Specialist with LADOTD, for his participation.



Estimating & Bidding Workshop



OSHA SAFETY

Occupational Noise Exposure

Every year, approximately 30 million people in the United States are occupationally exposed to hazardous noise. Noise-related hearing loss has been listed as one of the most prevalent occupational health concerns in the United States for more than 25 years. Thousands of workers every year suffer from preventable hearing loss due to high workplace noise levels. Since 2004, the Bureau of Labor Statistics has reported that nearly 125,000 workers have suffered significant, permanent hearing loss. In 2009 alone, BLS reported more than 21,000 hearing loss cases.

Exposure to high levels of noise can cause permanent hearing loss. Neither surgery nor a hearing aid can help correct this type of hearing loss. Short term exposure to loud noise can also cause a temporary change in hearing (your ears may feel stuffed up) or a ringing in your ears (tinnitus). These short-term problems may go away within a few minutes or hours after leaving the noisy area. However, repeated exposures to loud noise can lead to permanent tinnitus and/or hearing loss. Loud noise can also create physical and psychological stress, reduce productivity, interfere with communication and concentration, and contribute to workplace accidents and injuries by making it difficult to hear warning signals. Noise-induced hearing loss limits your ability to hear high frequency sounds, understand speech, and seriously impairs your ability to communicate. The effects of hearing loss can be profound, as hearing loss can interfere with your ability to enjoy socializing with friends, playing with your children or grandchildren, or participating in other social activities you enjoy, and can lead to psychological and social isolation.

What are the warning signs that your workplace may be too noisy?

Noise may be a problem in your workplace if:

You hear ringing or humming in your ears when you leave work.

You have to shout to be heard by a coworker an arm's length away.

You experience temporary hearing loss when leaving work.

What can be done to reduce the hazard from noise?

Noise controls are the first line of defense against excessive noise exposure. The use of these controls should aim to reduce the hazardous exposure to the point where the risk to hearing is eliminated or minimized. With the reduction of even a few decibels, the hazard to hearing is reduced, communication is improved, and noise-related annoyance is reduced. There are several ways to control and reduce worker exposure to noise in a workplace.

Engineering controls that reduce sound exposure levels are available and technologically feasible for most noise sources. Engineering controls involve modifying or replacing equipment, or making related physical changes at the noise source or along the transmission path to reduce the noise level at the worker's ear. In some instances the application of a relatively simple engineering noise control solution reduces the noise hazard to the extent that further requirements of the [OSHA Noise standard](#) (e.g., audiometric testing (hearing tests), hearing conservation program, provision of hearing protectors, etc...) are not necessary. Examples of inexpensive, effective engineering controls include some of the following:

Choose low-noise tools and machinery (e.g., [Buy Quiet Roadmap \(NASA\)](#)).

Maintain and lubricate machinery and equipment (e.g., oil bearings).

Place a barrier between the noise source and employee (e.g., sound walls or curtains).

OSHA SAFETY

Examples of Engineering

Administrative controls are changes in the workplace that reduce or eliminate the worker exposure to noise. Examples include:

- Operating noisy machines during shifts when fewer people are exposed.
- Limiting the amount of time a person spends at a noise source.
- Providing quiet areas where workers can gain relief from hazardous noise sources (e.g., construct a sound proof room where workers' hearing can recover – depending upon their individual noise level and duration of exposure, and time spent in the quiet area).
- Restricting worker presence to a suitable distance away from noisy equipment.
- Controlling noise exposure through distance is often an effective, yet simple and inexpensive administrative control.
- This control may be applicable when workers are present but are not actually working with a noise source or equipment. Increasing the distance between the noise source and the worker, reduces their exposure. In open space, for every doubling of the distance between the source of noise and the worker, the noise is decreased by 6 dBA.

Hearing protection devices (HPDs), such as earmuffs and plugs, are considered an acceptable but less desirable option to control exposures to noise and are generally used during the time necessary to implement engineering or administrative controls, when such controls are not feasible, or when worker's hearing tests indicate significant hearing damage.

An **effective hearing conservation program** must be implemented by employers in general industry whenever worker noise exposure is equal to or greater than 85 dBA for an 8 hour exposure or in the construction industry when exposures exceed 90 dBA for an 8 hour exposure. This program strives to prevent initial occupational hearing loss, preserve and protect remaining hearing, and equip workers with the knowledge and hearing protection devices necessary to protect them.

Key elements of an [effective hearing conservation program](#) include:

- Workplace noise sampling including personal noise monitoring which identifies which employees are at risk from hazardous levels of noise.
- Informing workers at risk from hazardous levels of noise exposure of the results of their noise monitoring.
- Providing affected workers or their authorized representatives with an opportunity to observe any noise measurements conducted.
- Maintaining a worker audiometric testing program (hearing tests) which is a professional evaluation of the health effects of noise upon individual worker's hearing.
- Implementing comprehensive hearing protection follow-up procedures for workers who show a loss of hearing (standard threshold shift) after completing baseline (first) and yearly audiometric testing.
- Proper selection of hearing protection based upon individual fit and manufacturer's quality testing indicating the likely protection that they will provide to a properly trained wearer.
- Evaluate the hearing protectors attenuation and effectiveness for the specific workplace noise.
- Training and information that ensures the workers are aware of the hazard from excessive noise exposures and how to properly use the protective equipment that has been provided.
- Data management of and worker access to records regarding monitoring and noise sampling.

Each of these elements is critical to ensure that workers are being protected where noise levels are unable to be reduced below the OSHA required levels.

For additional information on occupational noise exposure and to view this article in its entirety, visit the OSHA website at www.osha.gov.

UPCOMING WORKSHOPS....

Events/Workshops

[Contractor's College](#) [Register](#)

Saturday, October 05, 2013 8:00 AM to 4:30 PM

Contractor's College is an innovative construction business management training program designed to help small, disadvantaged, minority, and women-owned construction firms compete in the highly competitive construction industry. This program will help emerging contractors improve their businesses in the four major areas of consideration of project owners, banks, insurance and surety companies: Credit, Capital, Capacity and Credibility. Existing licensed and unlicensed contractors in and around the Baton Rouge area and entrepreneurs interested in starting a construction business are encouraged to participate in this free program. Individuals interested in attending can learn more and apply for the program at www.contractorscollege.com or call 504-293-5550 Sponsored by: TruFund Financial Services, Capital One, EBRP Fair Share Program, LSBDC Partners: Business with BR, CSRS

Location: [East Baton Rouge Parish Professional Development Center, Baton Rouge](#)

[8a Certification Training](#) [Register](#)

Wednesday, October 16, 2013 10:00 AM to 12:00 AM

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8(a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Location: [Louisiana Technology Park, Baton Rouge](#)

[2013 Updates for Tax Preparers and CPAs](#) [Register](#)

Thursday, October 24, 2013 9:00 AM to 12:00 PM

Representatives from the Internal Revenue Service, the Louisiana Department of Revenue, and the Social Security Administration will address recent updates affecting how tax preparers and practitioners do business. Seminar Topics: Wage Reporting, Electronic Services, New Adjusted 94X Forms, Changes for Tax Year 2013 and Due Diligence.

Location: [Louisiana Capital Area Chapter of American Red Cross, Baton Rouge](#)

Business Accounting

[QuickBooks for Beginners](#) [Register](#)

Wednesday, October 16, 2013 9:00 AM to 12:00 PM

Learn the basic uses and features of QuickBooks including: • Setting up & Getting Started, • Print Forms/Checks/Invoices • Create Bank Accounts • Receive Customer Payments • Creating Monthly Reports • Learn AP and AR • Create Customers and Invoices • Receiving payments, • Create Vendors and Bills • Print Checks. This class is most suited to daily use of QuickBooks to record transactions and maintain the business accounting system

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 50.00

Business Basics

[Starting and Financing a Small Business](#) [Register](#)

Wednesday, October 02, 2013 2:30 PM to 4:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

UPCOMING WORKSHOPS....

[Starting and Financing Your Business Idea - Hammond](#) [Register](#)

Tuesday, October 15, 2013 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

eCommerce

[Search Engine Optimization - Livingston](#) [Register](#)

Tuesday, October 22, 2013 9:00 AM to 11:00 AM

Search Engine Optimization (SEO) is the process of making your website stand out to the search engines as an authority on a subject, service or product. Over the years people learned how to work the system and do what has been termed "black hat seo". This led to poor quality websites ranking highly. In order to stay credible, the search engines had to change their algorithms to improve the quality of search results, making SEO much more complicated (and important). In this workshop we will explore the recent changes in SEO and what you need to do to your website to become or to remain competitive. We will discuss: • Title tags and best practices • Meta descriptions and best practices • Landing pages • URLs and URL structure • Optimizing images • Keyword research • Google analytics • Internal links and backlinks • What not to do • Tools the professionals use • Brief discussion on Pay Per Click. Because there are so many different types of websites we will not discuss the specifics of exactly how to implement on your website. We may touch on implementation for WordPress and DotNetNuke. You will, however, leave with the knowledge of how to find more information about implementation.

Speaker: Brian Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University, Livingston Parish Library - Main Branch, Livingston](#)

Financing and Capital

[Credit Ready](#) [Register](#)

Thursday, October 03, 2013 5:00 PM to 7:00 PM

If you would like to learn more about credit or take the first step to improving your current credit condition, this is the perfect program for you. This series will consist of a class each week for four weeks. Each week you will learn the principles of understanding credit, maintaining good credit and an action plan to improve your credit. After attending this program, you will receive a certificate of Credit Readiness and have the right steps to improving and taking control of your credit worthiness. This will teach you about personal and business credit. This program will include only 25 individuals. Each individual will have to register online and must attend all classes to receive a certificate and gain the maximum benefit of this program. Week 1 October 3, 2013 Introduction to Credit – What is credit? and Understanding personal and business credit. Week 2 October 10, 2013 Understanding your credit score, how it is weighed and calculated, how to pull credit reports or scores and how to read them. Week 3 October 17, 2013 Identity Theft and Seeing what Lenders See. Week 4 October 31, 2013 An overview and graduation with a certificate of completion. Appointments will be made for each attendee for 1 on 1 consultations to develop an action plan.

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

[Capital Connections](#) [Register](#)

Wednesday, October 09, 2013 5:30 PM to 7:30 PM

Looking for capital to START or GROW your small business. Want to know your options for securing a small business loan? Need to learn more about the lending process? We've got the perfect event for you. Hear from local lenders, find the right fit for your business. Capital Connections is your opportunity to: • Find out what it takes to qualify for a business loan • Identify key things lenders look for in potential clients • Connect to local lenders in the Baton Rouge area. Meet our panelists: • Nikki Whitfield, Baton Rouge Loan Officer, Accion Louisiana • Shakita Billups, Baton Rouge Loan Officer, TruFund Financial Services • Sylvester Williams, Capital One Bank Connect yourself to capital. Accion Louisiana is an extension of Accion Texas Inc. – the nation's largest nonprofit small business micro lender whose mission is to provide credit and services to small businesses and entrepreneurs who do not have access to loans from commercial sources and to provide leadership and innovation to the micro lending industry. Capital One is a diversified bank that offers a broad array of financial products and services to consumers, small businesses and commercial clients. TruFund Financial Services, Inc. is a national not-for-profit organization with more than \$70 million in assets under management. We seek to stimulate economic development in communities that are underserved by traditional banking institutions by providing affordable capital, hands-on business assistance, and innovative solutions to small businesses, not-for-profit organizations, and real estate developers.

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

UPCOMING WORKSHOPS....

Franchising

[Exploring All Things Franchise - Hammond](#) [Register](#)

Tuesday, October 01, 2013 10:00 AM to 12:00 PM

Are you ready to use your business experience and skills to run your own business? Is business ownership on your list of desired careers? Are you ready to take charge of your financial future by owning your own business? In this educational and interactive workshop, you will learn about the franchise business ownership model and numerous opportunities available in the franchise world. Topics include: -How much money do you really need and what financing sources are available? -Benefits of franchise systems. -How to find the right franchise to meet your goals and your budget-Why some franchises succeed while others fail. -Can I keep my job and own a "semi-absentee" franchise business -Best franchise opportunities at all investment levels

Speaker: Ted Fireman, FranNet of Louisiana. Ted Fireman is the owner of Frannet Louisiana. He has owned and operated five businesses including two franchises. He spent 20+ years in the corporate world and has a wealth of knowledge to share with current and potential business owners.

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Managing a Business

[U.S. Small Business Administration Events](#)

Monday, October 01, 2012 , 100 sessions ending Tuesday, December 31

The U.S. Small Business Administration (SBA) has some excellent online course offering. Click on the U.S. Small Business Administration link above to learn more.

Location: [SBA Online Training Courses](#)

[Certification: An Overview in Black & White](#) [Register](#)

Thursday, October 17, 2013 12:00 PM to 2:00 PM

Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SEBD . . . This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification.

Speaker: Erik Waters

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

[Tis the Season for Your Business](#) [Register](#)

Tuesday, October 22, 2013 9:00 AM to 12:00 PM

The purpose of the workshop is to give local business owners the tools and expertise they need to help their business thrive, and to give potential business owners the resources they need to begin a successful new enterprise. This workshop, entitled "Tis the Season for Your Business, will focus on business growth and marketing techniques that will help local businesses close out the year with great success, and continue to grow in the years to come.

Speaker: SCORE, Louisiana SBDC, Dynel Inc

Location: [LSBDC at Southeastern Louisiana University, Greater Covington Center, Covington](#)

[Understanding Financial Statements](#) [Register](#)

Thursday, October 24, 2013 9:00 AM to 12:00 PM

This seminar is focused on how to use financial statements to manage profits and measure growth. Program includes: • Liquidity, Leverage, and Liability Structure of the Balance Sheet • Profitability and Productivity of the Income Statement • Cash Flow Statement vs Income Statement • Apply Financial Statement to Your Business • Questions the Bank Asks • Hints & Tools to Better Manage Your Business

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

UPCOMING WORKSHOPS....

Marketing and Sales

[What is \(Good\) SEO and Why Should You Care? Register](#)

Tuesday, October 15, 2013 10:00 AM to 11:30 AM

Presented By Shayne Hall of Firefly: • Key statistics about search engine use every business owner should know. • How SEO delivers more leads, sales, and customers • Paid search vs. Organic search - How to get the best ROI from each one. • On-Page vs. Off-Page SEO • SEO Best Practices: Do's and Don'ts • Why content is King and how to rule with it. • Local SEO • Mobile SEO • Video SEO • Social SEO • And much more... • Q & A session at the end

Speaker: Shayne Hall - Inbound Marketing Specialist, Firefly Digital

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

Start-up Assistance

[Starting and Financing a Small Business *Bastrop Register](#)

Saturday, September 28, 2013 9:00 AM to 11:00 AM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at ULM Training Event, Bastrop Visitors Center, *Bastrop](#)

[Start Up Orientation: Starting and Financing Your Business Register](#)

Thursday, October 03, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include: -Entrepreneurship Readiness -Sources of Funds for Start-Up -Required Licenses -Writing a Business Plan

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

[How to Form & Register Your Business Register](#)

Thursday, October 03, 2013 2:00 PM to 5:00 PM

Proper licenses and permits are necessary to operate a business. This seminar teaches how to obtain tax ID numbers, permits, and licenses. The seminar examines the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are discussed such as taxes, ownership, responsibility, control, risk, operations, and employee requirements. -Advantages & Disadvantages of each Legal Structure -Legal Structure Quiz -Filing Forms for Selecting an Organizational Structure are Provided

Speaker: Al Overman, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

[Starting and Financing a Small Business Register](#)

Wednesday, October 09, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [Louisiana Technology Park, Baton Rouge](#)

UPCOMING WORKSHOPS....

[Starting and Financing a Small Business](#) [Register](#)

Wednesday, October 09, 2013 4:30 PM to 6:30 PM

Starting a Business is exciting, but where do you start? This seminar will provide entrepreneurs with a comprehensive overview of the steps to start a business, the essentials of business planning, and how to determine funding needs for the start-up. This is a must attend workshop for anyone getting ready or thinking about starting a business. -Items you want to know before starting a business - Preparing for business success -How to start your business -Financing options -Resources for your business

Speaker: Wayne Aucoin

Location: [South Central Louisiana Technical College: River Parishes Campus, Reserve](#)

[Starting & Financing A Small Business](#) [Register](#)

Tuesday, October 15, 2013 5:00 PM to 7:00 PM

Free Seminar. Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org. This seminar will be held at the SEED Center of McNeese State University.

Location: [LSBDC at McNeese State University, SEED Center, Lake Charles](#)

[Starting and Financing a Small Business](#)

Wednesday, October 16, 2013 9:00 AM to 11:00 AM, 1 session ending Monday, October 28

This workshop is highly recommended for all veterans, or anyone registered with ACAP, who are interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to know more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Jim Kilcoyne, Business Consultant and Center Director for NSU's Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

[Boots to Business: From Service to Startup](#)

Tuesday, October 22, 2013 8:00 AM to 5:00 PM

All-encompassing workshop addressing aspects of concept development, launching a small business, and growing a small business. Topics will include: financing, marketing, human resource management, and resources that are available to small businesses.

Speaker: Mr. Jim Kilcoyne, Director and Business Consultant for NSU' Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

[Boots to Business: From Service to Startup](#)

Wednesday, October 23, 2013 8:00 AM to 5:00 PM

All-encompassing workshop addressing aspects of concept development, launching a small business, and growing a small business. Topics will include: financing, marketing, human resource management, and resources that are available to small businesses.

Speaker: Mr. Jim Kilcoyne, Director and Business Consultant for NSU' Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

UPCOMING WORKSHOPS....

Tax Planning

[2013 Updates for CPAs, EAs & Tax Professionals](#) [Register](#)

Wednesday, October 09, 2013 9:00 AM to 12:00 PM

Three-hour certificates of attendance will be issued to attendees. This event is specifically tailored to tax professionals, not the general public. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged.

Speaker: Representatives from the LA Department of Revenue & the Internal Revenue Service

Location: [Louisiana Immersive Technologies Enterprise \(LITE\), Theatre, Lafayette](#)

Fee: \$ 20.00

[Louisiana Amnesty Program & Incentives - Slidell](#) [Register](#)

Monday, October 14, 2013 9:00 AM to 12:00 PM

Tax Incentive Programs are offered in Louisiana for new and existing companies that are expanding and creating job opportunities. The incentives are typically in the form of sales and use tax rebates, tax credits, and tax exemptions. This event will provide a detailed overview that will include program rules and application processes for: Enterprise Zone, Industrial Tax Exemption, Restoration Tax Abatement, Small Business Loan Guaranty, Quality Jobs, Modernization Tax Program, EDAP Program/Training Grants and Performance Based Grants. An update from the 2013 Legislative session will also be provided. This will include information on the Louisiana Amnesty Program, giving taxpayers the opportunity to officially apply for a reprieve and submit payment for all tax periods that are outstanding. We will review the important effective dates to enroll in the Amnesty Program and important items to consider before applying for Amnesty will be reviewed. The Louisiana Amnesty Program issued by the Regular Louisiana Legislative Session 2013 under House Bill No. 456, could save you all of the penalty and half of the interest on taxes due. This class is open to small business owners, certified public accountants, bankers and potential business owners interested in learning how to take advantage of financial incentives provided through the state.

Speaker: Didier Consultants

Location: [LSBDC at Southeastern Louisiana University, East St. Tammany Chamber of Commerce, Slidell](#)

[2013 Updates for Tax Preparers CPAs and EAs - Hammond](#)

Tuesday, October 15, 2013 9:30 AM to 11:30 PM

Representatives from the Internal Revenue Service and the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Topics will include: wage reporting, electronic services, due diligence, and more. 2013 Updates for Tax Preparers, CPAs and EAs will be presented in a classroom setting. Questions and comments are encouraged.

Speaker: LDR and IRS

Location: [LSBDC at Southeastern Louisiana University, University Center at SLU, Hammond](#)

Fee: \$ 20.00

[2013 Tax Conference - Updates for CPAs and Tax Preparers](#) [Register](#)

Wednesday, October 16, 2013 9:00 AM to 12:00 PM

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM-9:00AM - Registration 9:00AM-10:15AM - Louisiana Department of Revenue Updates 10:15AM-10:45AM - Brunch 10:45AM-12:00PM - Internal Revenue Service Updates

Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Nicholls Campus, Guidry Stadium - Century Club, Thibodaux, LA](#)

Fee: \$ 15.00

UPCOMING WORKSHOPS....

[IRS Updates for Tax Preparers Morning Workshop](#) [Register](#)

Thursday, October 17, 2013 8:30 AM to 11:45 AM

This event is specifically tailored for tax professionals. This course provides tax professionals and experts updates on rules, regulations and standards in the accounting, finance and tax fields. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged. A certificate of completion will be presented to all participants. Speaker: Representatives from the LA Department of Revenue & the Internal Revenue Service Please see attached flyer for details and schedule on the session. You must pre-register and prepay for this event in order to attend. 8:30 to 9:00 Registration 9:00 to 10:15 LDR Updates 10:15 to 10:30 Break 10:30 to 11:45 IRS Updates

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 20.00

[IRS Updates for Tax Preparers Afternoon Workshop](#) [Register](#)

Thursday, October 17, 2013 1:00 PM to 4:15 PM

This event is specifically tailored for tax professionals. This course provides tax professionals and experts updates on rules, regulations and standards in the accounting, finance and tax fields. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged. A certificate of completion will be presented to all participants. Speaker: Representatives from the LA Department of Revenue & the Internal Revenue Service. Please see attached flyer for details and schedule on the session. You must pre-register and prepay for this event in order to attend. 1:30 pm registration 2:00pm - 3:15pm: Louisiana Department of Revenue 3:15 pm - 4:30pm: Internal Revenue Service

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 20.00

[1402: 2013 Tax Updates](#) [Register](#)

Tuesday, October 22, 2013 9:00 AM to 12:00 PM

Speaker: Earline Brown, Leonore Heavey, Shanna Kelly, Barbara Reeves

Location: [LSBDC at McNeese State University, SEED Center, Lake Charles](#)

Fee: \$ 20.00

FEATURED DBE FIRM....

COLE CONSTRUCTION COMPANY, INC.

Mr. Jerry Cole, owner of Cole Construction Company, Inc., established his business in 1995. The primary function of the company is to provide concrete services to all levels of government, and commercial construction markets throughout Louisiana and South Mississippi. The services offered are commercial building slabs, parking lots, sidewalks, curbs and gutters. The company also provides demolition, saw cutting, rebar tying, and large scale curing compound application. Cole Construction prides itself by taking care of its' customers and being in a position to offer special rates for some of its services, such as spraying and curing compound on large projects.

Mr. Cole received his BS Degree in Economics from Southern University, Baton Rouge, Louisiana and an MBA in marketing from Morgan State University, Baltimore, Maryland. In preparation to one day start a business, Mr. Cole also graduated from the Management and Training Program at Loyola University, Baltimore; Turner Construction Management Program at the University of Baltimore; and Kennesaw Management Training Program, Atlanta, Georgia.

Congratulations to Cole Construction Company, Inc., on being the "Featured DBE."

COLE CONSTRUCTION COMPANY, INC.

P.O. BOX 50692

NEW ORLEANS, LA. 70150

225-266-8821, FAX 855-322-3689

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NEWLY CERTIFIED DBE FIRMS

- SKYE ENGINEERING, INC.
- C LUKE CONSTRUCTION, LLC.
- TECHNOMIC, LLC.
- KLP COMMERICAL, LLC.
- K-BELLE CONSULTANTS, LLC.
- PROGRESSIVE CONSTRUCTION CO., LLC.
- D'HONORE CONSTRUCTION, LLC.
- BITS TECHNOLOGY COMPANY, LLC.
- WILLIAMS GROUP, LLC.
- BON'S BARICADES
- 1ST RESOURCE SOLUTIONS, LLC.
- KEYMEL TECHNOLOGIES, LLC.
- SEASONS CLEANING SERVICE
- JESCO ENVIRONMENTAL & GEOTECH, INC.
- ECOLOGICAL RESTORATIONS SERVICES, LLC.
- RIVER CITY FIRE PROTECTION, INC.
- 2 C's FREIGHT BROKER, LLC

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Louisiana Department of Transportation

LETTING OF 10/09/13 LA DOTD HEADQUARTERS

Project: 4400003823-R1 I-10 ASSET MAINTENANCE IN DISTRICTS 03 & 61

MANDATORY PRE-BID MEETING: There will be a mandatory pre-bid meeting held on Wednesday, September 18, 2013, beginning at 10:00 AM at the District 03 Headquarters located at 428 Hugh Wallis Rd., Lafayette, Louisiana, to discuss the maintenance requirements for this project.

performing I-10 asset maint to include: rep. and repl. of guardrail, impact attenuators, and cable barriers, while perform interstate swping, rest area maint, rest area sec., mowing op., rdway and bdg rep. in dists. 03 & 61
Associated Projects: 4400003823
Parish(es): District 61, District 03
Route(s): I-10 (EB & WB)
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: 4400003910-R1 I-55 ASSET MAINTENANCE IN DISTRICT 62

MANDATORY PRE-BID MEETING: There will be a mandatory pre-bid meeting held on Monday, September 16, 2013, beginning at 10:00 AM at the District 62 Headquarters located at 685 N Morrison Blvd, Hammond, LA 70401, to discuss the maintenance requirements for this project.

performing I-55 asset maintenance to include: repair and replacement of guardrail, impact attenuators, and cable barriers, while performing int. sweeping, rest area maint., rest area sec., mowing operations, road & bridge rep. in dist. 62
Associated Projects: 4400003910
Parish(es): St. John, Tangipahoa
Route(s): I-55
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.000482.6 US 190: LA 443 - ST. TAMMANY LINE
(DBE GOAL FED 10%)

grading, drainage structures, cold planing asphaltic pavement, pavement patching, class ii base course, lime treatment, superpave asphaltic concrete pavement, and related work.
Parish(es): Tangipahoa
Route(s): US 190
Federal: H000482
Estimated Cost Range: \$7,500,000 to \$10,000,000

Project: H.006502.6 Parish Sign Project

traffic signs and devices and related work.
Parish(es): East Carroll
Federal: Safety Transfer Funds Project
Estimated Cost Range: \$0 to \$50,000

Project: H.006576.6 MONROE ITS PHASE 1
(DBE GOAL FED 6%)
intelligent transportation systems and related work.
Parish(es): Ouachita
Route(s): US 80, US 165, I-20
Federal: H006576
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.008434.6 MAREE MICHEL CANAL BRIDGE
(DBE GOAL FED 10%)
clearing and grubbing, grading, class ii base course, superpave asphaltic concrete overlay, concrete slab span bridge, and related work.
Parish(es): Vermilion
Route(s): LA 332
Federal: 002S(964) / H008434
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.009836.6 I-12: Walker to 0.5M W of Satsuma
(DBE GOAL FED 5%)
clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete overlay and related work.
Parish(es): Livingston
Route(s): I-12
Federal: H009836
Estimated Cost Range: \$20,000,000 to \$30,000,000

Project: H.010172.6 City of Alexandria Sidewalk Improvements
(DBE GOAL FED 10%)
drainage structures, clearing and grubbing, superpave asphaltic concrete pavement, and related work.
Parish(es): Rapides
Federal: H010172
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010217.6 LA 105: LA 3173 - US 190
cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.
Parish(es): St. Landry
Route(s): LA 105
Estimated Cost Range: \$250,000 to \$500,000

Project: H.010304.6 LA 849: LA 126 - US 165
drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.
Parish(es): Caldwell
Route(s): LA 849
Estimated Cost Range: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

Project: H.010714.6 LA 22 Isaac ER Embankment Repair (DBE GOAL FED 3%)

cold planing asphaltic concrete, pavement patching, super-pave asphaltic concrete pavement, and related work

Parish(es): Lafourche

Route(s): LA 1

Federal: H010731

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010731.6 LA 1: JEFFERSON/LAFOURCHE LINE - LA 3090

(DBE GOAL FED 3%)

cold planing asphaltic concrete, pavement patching, super-pave asphaltic concrete pavement, and related work

Parish(es): Lafourche

Route(s): LA 1

Federal: H010731

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010833.6 I-10 & I-110: PAVEMENT MARKING REPLACEMENT I

reflectorized raised pavement markers, plastic pavement striping, vertical striping and related work.

Parish(es): East Baton Rouge, Iberville

Route(s): I-10, I-110

Federal: H010833

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.010835.6 I-10: Pavement Marking Replacement I

pavement marking replacement and related work.

Parish(es): Lafayette, St. Martin

Route(s): I-10

Federal: H010835

Estimated Cost Range: \$500,000 to \$1,000,000

Letting of 10/23/2013 LA DOTD Headquarters

Project: H.005970.6 Replace Damaged Traffic Signs Northbound/Southbound (DBE GOAL FED 10%)

signage repairs and related work

Parish(es): St. Tammany

Federal: ERP1(020)

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.006020.6 HAMBURG ROAD BRIDGE (DBE GOAL FED 8%)

clearing and grubbing, grading, precast prestressed concrete girder spans bridge and related work.

Parish(es): Avoyelles

Federal: BRO-0502 (505)

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009137.6 US 171: MEDIAN IMPROVEMENTS (DBE GOAL FED 10%)

grading, drainage structures, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Desoto

Route(s): US 171

Federal: H009137

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.009487.6-R2 ATCHAFALAYA RIVER BRIDGE AT SIMMESPORT (PAINTING) (DBE GOAL FED 1%)

painting of superstructure and substructure members and related work.

Associated Projects: H.009487.6

Parish(es): Avoyelles

Route(s): LA 1

Federal: H009487

Estimated Cost Range: \$10,000,000 to \$15,000,000

Project: H.009760.6 Sign Replacement and Upgrade

traffic signs and devices and related work.

Parish(es): Natchitoches

Federal: Safety Transfer Funds Project

Estimated Cost Range: \$50,000 to \$100,000

Project: H.009942.6 LA 10: Franklinton - Bogalusa Safety Impr (DBE GOAL FED 10%)

drainage structures, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete pavement, and related work.

Parish(es): Washington

Route(s): LA 10

Federal: H009942

Estimated Cost Range: \$5,000,000 to \$7,500,000

Project: H.010182.6-R1 LA 42 Widening: Clear, Grub and Utility (DBE GOAL FED 7%)

clearing and grubbing, grading, fencing, sewer improvements, and related work.

Associated Projects: H.010182.6

Parish(es): Ascension

Route(s): LA 42

Federal: H010182

Estimated Cost Range: \$5,000,000 to \$7,500,000



Louisiana Department of Transportation

Project: H.010302.6 US71 And LA 1: LA 3094 - Pine Hill Road
(DBE GOAL FED 2%)

cold planing asphaltic concrete, pavement patching, super-pave asphaltic concrete pavement, ultra-thin whitetopping and related work.

Parish(es): Caddo
Route(s): US 71, LA 1
Federal: H010302
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010337.6-R1 LA 841: US 165 - LA 15

clearing and grubbing, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Associated Projects: H.010337.6
Parish(es): Ouachita
Route(s): LA 841
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010338.6 LA 582: LA 2 - LA 17

drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work

Parish(es): West Carroll
Route(s): LA 582
Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010373.6 LA 497: 7th AVE - JCT. LA 112

drainage structures, cold planing, asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Rapides
Route(s): LA 497
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010386.6 US 51: N JCT LA 10 - MISSISSIPPI S/L
(DBE GOAL FED 6%)

cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay and related work.

Parish(es): Tangipahoa
Route(s): US 51
Federal: H010386
Estimated Cost Range: \$5,000,000 to \$7,500,000

Project: H.010400.6 LA 304/LA 308: THIN OVERLAY
(DBE GOAL FED 7%)

cold planing asphaltic concrete, surface preparation, pavement patching, superpave asphaltic concrete pavement, and related work.

Parish(es): Lafourche
Route(s): LA 308, LA 304
Federal: H010400
Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010431.6 LA 34: Turn Lane @ Old Natchitoches Rd
(SBE GOAL FED 5%)

class ii base course, portland cement concrete pavement and related work.

Parish(es): Ouachita
Route(s): LA 34
Federal: H010431
Estimated Cost Range: \$250,000 to \$500,000

Project: H.010618.6 BAYOU BONFOUCA SWING BRIDGE PERMANENT REPAIRS

AS-BUILT PLANS FURNISHED FOR REFERENCE USE ONLY

movable bridge machinery repair and related work.

Parish(es): St. Tammany
Route(s): LA 433
Federal: H010618
Estimated Cost Range: \$100,000 to \$250,000

Project: H.010619.6 EAST PEARL RIVER SWING BRIDGE PERMANENT REPAIRS
(SBE GOAL FED 5%)

AS-BUILT PLANS FURNISHED FOR REFERENCE USE ONLY.

movable bridge machinery repair and related work.

Parish(es): St. Tammany
Route(s): US 90
Federal: H010619
Estimated Cost Range: \$250,000 to \$500,000

Project: H.010685.6 I-20: DIST. 05 MEDIAN CABLE BARRIER
(DBE GOAL FED 10%)

installation of cable barrier system and related work

Parish(es): Richland, Madison
Route(s): I-20
Federal: H010685
Estimated Cost Range: \$10,000,000 to \$15,000,000

Project: H.972020 DOTD Headquarters Building Chiller Replacement

removal & replacement of 2 water-cooled centrifugal chillers, pumps, & associated electrical work.

Parish(es): East Baton Rouge
Estimated Cost Range: \$500,000 to \$1,000,000



Louisiana Department of Transportation

RFP Advertisements for Professional Services Contracts for LA DOTD

Date	Project No.	Project Name	Parish(es)	Closing Date
9/21/13	4400004129	Retainer Contract For Enterprise Linear Reference System (Lrs)	Statewide	10/7/13
9/20/13	4400003965	Retainer Contract For Traffic Data Collection/Monitoring	Statewide	10/7/13
9/20/13	4400004012	Retainer Contracts For Stage 0 Studies	Statewide	10/7/13
9/20/13	4400004014	H.007177 Ames Blvd. (Barataria - Oregon Dr.)	Jefferson	10/7/13
9/20/13	4400004127	Retainer Contract For Environmental Services	Statewide	10/7/13
9/20/13	4400004249	Washington Avenue Pedestrian Crossing	Orleans	10/7/13
9/20/13	4400004274	Hollywood Road Widening	Terrebonne	10/7/13
9/24/13	3000002000	Transportation Permit System	Statewide	10/01/13

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What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.